

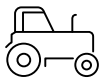


OVATION
Managing Mobility and More

Helping People to Grow Better

Agriculture

USE CASE



A **global agricultural machinery manufacturer** with over 20K employees located in over 20 countries with 7K+ mobile devices.



In manufacturing, **connected devices are critical** to stay productive and to meet market demands. The client's equipment provides **high tech solutions for farmers** and the agricultural industry.



To improve efficiencies, a **full optimization of wireless expense billing** was the first step to gaining control. Help managing deployments of new devices while maintaining oversight was also needed.

WHY OVATION?

OVATION has been providing Managed Mobility Services for business of all sizes for **over 20 years**. Our **unmatched carrier domain experience** along with our **track record of solving complex wireless mobility problems** allow us to help businesses keep moving forward.

CONTACT US

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CHALLENGES

With employees and mobile devices throughout the globe, providing controls and support proved difficult for the End User Services team. Business demands which resulted in the doubling of their mobile device population, required resources with expertise in mobile services globally. Each country managed their devices differently.

OUR SOLUTION

OVATION provided Expense Management Services in countries with larger device populations and supported the deployment of mobile devices globally.

Having global experience was key in procuring devices and services, while supporting activations, enrollments in mission critical applications. Our comprehensive approach allowed our client to focus on their business of providing top notch equipment for their large agricultural clients.

THE RESULT: SAVED OVER \$1.6 MILLION

- Initial audit/optimization uncovered over 22% or \$317,000 in initial savings
- With ongoing management, internal business initiatives were completed in a timely manner
- One-time and recurring costs were kept in check
- Employees were provided exceptional support with activations of their new mobile devices, allowing the client's internal IT teams to focus back on their business
- Cost savings provided funding for further company expansion and new farming solutions

Managing Mobility and More